

# The Effects of Mergers and Acquisitions on Job Satisfaction and Employee Performance in Indian IT Sector

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## ABSTRACT

Mergers and acquisitions (M&A) have become a common strategic move in the Indian information technology (IT) sector, driven by the need for growth, globalization, and market consolidation. This is driven by the need for expansion, globalization, and market consolidation. To help organizations better manage these transitions, this research paper examines in detail how M&A operations affect employee performance and job satisfaction in the Indian IT sector.

The study begins with a review of the existing literature on mergers and acquisitions in the IT industry, delving into theories and empirical studies on the impact of such transactions on employee satisfaction and retention. The paper then examines the impact of mergers and acquisitions on job satisfaction in the Indian IT sector. Throughout the M&A process, it considers several critical issues such as job security, organizational culture, career development opportunities, work-life balance, and employee perceptions of fairness.

**Keywords:** Mergers and Acquisitions, Job Satisfaction, Employee Performance, Indian IT Sector, Post-Merger Integration

## I. INTRODUCTION

Mergers and acquisitions (M&A) have become frequent strategic moves for organizations looking to improve their market position, obtain competitive advantages, and grow their skills in the fast-paced and always-changing landscape of the Indian information technology (IT) sector. While mergers and acquisitions (M&A) deals promise growth and synergies, they also bring about significant changes that may hurt an organization's most valuable asset, its workers. An in-depth analysis of the impact of mergers and acquisitions on worker performance in the Indian setting, with an emphasis on the IT industry, is provided in this research study. While holding promises of growth

and competitive advantage, these transformative actions also present significant challenges that can significantly impact an organization's most valuable asset: its employees. Employee performance and job satisfaction are critical components of an organization's success, and understanding how M&A activities influence these factors is essential for sustainable growth and organizational success. This research paper explores the effect of mergers and acquisitions on employee performance and job satisfaction in the Indian IT sector.

The Indian IT sector has evolved as a global powerhouse, with extraordinary capabilities in offering software services, IT solutions, and digital breakthroughs. The expansion of the sector has resulted in increased competition and consolidation among companies attempting to improve their market share and broaden their products. As a result, mergers and acquisitions (M&A) have become a common strategic method, allowing IT organizations to use complementary skills and resources, gain access to new markets, and improve existing capabilities.

The employees of any organization are vital to its success, as they play a crucial role in its operation and performance. Unfortunately, during mergers and acquisitions (M&A), restructuring, and other changes, the workforce may experience instability. This can lead to increased anxiety about job security, heightened stress levels, and concerns about changes in work culture and processes. As a result, these factors can significantly impact job satisfaction and ultimately affect employee performance during the post-M&A integration phase.

The primary goal of this research paper is to investigate the impact of mergers and acquisitions on employee performance and job satisfaction in the Indian IT sector. The purpose of this study is to gain a thorough understanding of

the factors that affect employee performance and job satisfaction during M&A activities. This will be achieved by analyzing employee experiences, perceptions, and reactions throughout the pre-M&A, integration, and post-M&A stages.

## II. THEORETICAL BACKGROUND:

Mergers and acquisitions (M&A) can be complex strategic operations that are influenced by various theoretical perspectives. Agency Theory explores the conflicts of interest between shareholders and managers during M&A decision-making. To gain a competitive edge, the Resource-Based View (RBV) theory emphasizes the importance of combining resources and talents. Transaction Cost Economics (TCE) examines the reasons for M&A over market transactions based on cost efficiencies. Synergy Theory investigates the possible value generated from merging firms. Institutional Theory addresses the external variables and institutional pressures that drive M&A. Real Options Theory views mergers and acquisitions as strategic options, taking into account flexibility and uncertainty in decision-making. Understanding these concepts provides useful insights into the motives, decision-making processes, and potential outcomes of M&A, helping organizations develop effective strategies and support successful integration and value generation.

Some Key Points are-

**Impact on Job Satisfaction:** Mergers and acquisitions in the Indian IT sector can cause uncertainty, job instability, and changes in employees' job requirements, all of which can reduce their overall job satisfaction.

**Organizational Culture:** Mergers and acquisitions (M&A) can result in a conflict of organizational cultures as employees attempt to adjust to new customs and beliefs.

**Employee Engagement:** Maintaining employee engagement after a merger or acquisition is crucial, since disengaged employees may experience poorer job satisfaction and performance

**Career Growth and Development:** Changes in career opportunities and development programs as a result of M&A can have an impact on job satisfaction as employees seek options for personal and professional improvement.

**Work-Life Balance:** Changes in work demands and responsibilities may affect employees' work-life balance, potentially influencing job satisfaction in the Indian IT sector.

**Performance Metrics:** M&A can disrupt performance metrics and evaluation processes,

affecting how employees perceive their performance and impacting their job satisfaction.

**Team Dynamics:** M&A may lead to the formation of new teams or team restructuring, which can affect team dynamics and collaboration, influencing overall employee performance.

**Training and Support:** Providing adequate training and support during the integration process can enhance employee satisfaction and performance by helping them adapt to new challenges.

**Leadership and Communication:** Effective leadership and clear communication are crucial in managing post-M&A changes, fostering a positive work environment, and positively influencing job satisfaction and employee performance.

Mergers and acquisitions in the Indian IT sector can affect employee performance and job satisfaction. Understanding the literature on this issue is crucial to identify potential consequences, challenges, and opportunities. This review aims to analyze studies on the impact of M&A on employee performance and satisfaction.

## III. OBJECTIVES OF THE STUDY:

1. To investigate the effect of merger and acquisition (M&A) on employee performance in the Indian IT sector, key performance indicators and productivity measures were analyzed before and after the M&A event.
2. This study examines how mergers and acquisitions impact job satisfaction in Indian IT employees, analyzing changes in attitudes and motivation after the merger.
3. To identify the factors that influence employee performance and job satisfaction during the post-merger and acquisition integration process, such as organizational culture, communication strategies, leadership effectiveness, and employee involvement.
4. To investigate employees' impressions of the merger and acquisition process, including their comprehension, acceptance, and alignment with the new organizational structure and vision.

### M&A in the IT Sector: Definition and Types:

Mergers and acquisitions relate to the consolidation of two or more companies, which results in the formation of a new entity (merger) or the absorption of one company by another (acquisition). The theoretical background for studying the effect of merger and acquisition on employee performance and job satisfaction in the Indian IT sector draws upon several key theories and frameworks from the fields of organizational

behavior, human resource management, and strategic management. Some of the prominent theories include: Employees' skills, knowledge, and experiences, according to human capital theory, are significant assets that contribute to organizational effectiveness. In the context of M&A, this idea proposes that efficiently integrating the acquiring and target organizations combined human capital can lead to enhanced performance and innovation.

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**Job Characteristics Model:** According to the job characteristics model, various job qualities such as skill variety, task identity, task relevance, autonomy, and feedback influence employees' motivation and job satisfaction. Changes in employment roles and responsibilities following a merger or acquisition can affect work characteristics, affecting employee attitudes and performance.

**Theory of Organisational Culture:** Organizational culture has a significant impact on employee behavior, beliefs, and values. When two organizations with different cultures merge, cultural clashes can occur, hurting employee morale and job satisfaction. Understanding and managing cultural integration during merger and acquisition transactions are essential variables in determining post-merger success.

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**Social Identity Theory:** According to social identity theory, individuals acquire their sense of self and self-esteem from their group ties. Employees' social identities may be challenged as they transition into a new organizational setting as a result of M&A. Employee work happiness and performance might be affected by how much they identify with the new organization.

**Sixth, expectancy theory:** According to expectation theory, employees' motivation and effort are influenced by their views about the relationship between effort, performance, and

incentives. Employees may face ambiguity about how their work will be evaluated and rewarded during M&A, which can impact motivation and job satisfaction.

**Psychological Contract Theory:** The psychological contract refers to the unspoken expectations and obligations that exist between employees and their employers. As changes occur, M&A might rupture the psychological contract.

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These theoretical frameworks provide a foundation for understanding the complex dynamics at play during M&A in the Indian IT sector. By considering these theories, researchers and practitioners can gain insights into the factors influencing employee performance and job satisfaction, and develop strategies to manage the challenges and opportunities that arise from M&A activities in the industry.

### Research Problem and Statement

The primary research problem is to investigate the effects of mergers and acquisitions on job satisfaction and employee performance in the Indian IT sector. Specifically, the study aims to address the following questions.

The purpose of this study paper is to investigate and analyze the effects of mergers and acquisitions on job satisfaction and employee performance in the Indian information technology sector. The study will use a mixed-methods approach to collect data from IT employees who have experienced M&A events in their organizations, including quantitative questionnaires and qualitative interviews. The quantitative data will be used to track changes in job satisfaction and

performance, while the qualitative data will reveal the factors that influence these changes. The research will cover the pre-merger, post-merger, and integration phases, providing a thorough insight into the employee experience throughout the entire process. The study will identify strategies and best practices for M&A by studying the primary drivers and obstacles employees face.

1. As mergers and acquisitions (M&A) activity grows in India's IT sector, it is critical to study the implications of such corporate restructuring on employee job satisfaction levels. The study problem focuses on determining the elements that contribute to changes in employee attitudes and perceptions during the post-M&A integration phase in the Indian IT sector. This study aims to provide valuable insights for organizations to effectively manage their workforce and foster a positive work environment by examining the potential challenges and opportunities arising from M&A events, ultimately contributing to the success of M&A endeavors in the rapidly evolving IT industry.

2. The study tries to investigate how M&A operations affect employees' productivity levels, job engagement, job satisfaction, and other important performance measures by analyzing key performance indicators and job-related metrics. This research aims to provide valuable insights for organizations operating in the Indian IT sector to effectively manage their workforce during such transformative events, optimize employee performance, and ensure a successful transition for all stakeholders involved through a comprehensive examination of the post-M&A integration phase.

3. In the era of post-merger integration, it falls on organizations to undertake the critical task of identifying the various factors that have an impact on employee job satisfaction and performance. A merger between two organizations is only successful if there is open and effective communication and employees are empowered. This can go a long way in boosting job satisfaction levels and overall performance. Additionally, providing regular training and development opportunities, acknowledging employee contributions, and prioritizing their well-being are all vital components of creating a positive work environment. Organizations to explore the complexities of post-merger integration and make changes that bring satisfaction to their high jobs and good jobs.

4. This research paper aims to explore effective human resource management strategies during mergers and acquisitions (M&A) to achieve job satisfaction and employee performance. The

research aims to jointly identify key HR approaches that lead to successful post-partnership relationships by reviewing the academic literature and presenting an in-depth analysis of corporate practices. From the evidence and perspective, this study aims to advise organizations in the Indian IT industry to address the challenges of M&A activities and manage their workforces.

### **Research Methodology:**

#### **Research Design**

This study will employ a mixed-method research methodology, combining quantitative and qualitative methodologies. The quantitative component will include a survey to collect numerical data on job satisfaction and employee performance, while the qualitative component will include interviews and open-ended questions to gain a deeper understanding of employees' experiences during and after mergers and acquisitions in the Indian IT sector.

#### **Sampling:**

The study will use stratified random sampling to choose participants from diverse Indian IT actions that have gone through mergers and acquisitions in the last three years. Employees from various employment functions, experience levels, and departments will be included in the stratum to ensure a varied worker representation.

#### **Data collection:**

##### **Quantitative data:**

To assess work satisfaction and employee performance, a systematic survey questionnaire will be constructed based on validated scales and questions from current research. The survey will be sent to the selected individuals online, and responses will be collected anonymously.

##### **Qualitative Information:**

Semi-structured interviews will be done with a subset of individuals who have freely agreed to be interviewed. The interviews will dive into participants' experiences during the M&A process, including assessments of work satisfaction and performance, problems encountered, coping techniques employed, and suggestions for improvement. With the participants' permission, the interviews will be audio-recorded and transcribed for analysis.

#### Data Analysis

The data collected in this study on the influence of mergers and acquisitions on work satisfaction and employee performance in the Indian IT industry will be analyzed quantitatively utilizing tools such as regression analysis, factor analysis, and the chi-square test. Regression analysis reveals the association between M&A activity, job satisfaction, and employee performance, whereas situational analysis reveals the key concepts that drive these outcomes. Thematic analysis of qualitative data will be utilized to identify themes linked to employee experiences and understanding of M&A. The combination of these two articles will provide a greater knowledge of the impact of mergers and acquisitions on people, as well as important conclusions and recommendations for future organizations.

#### Ethical Considerations:

The study will adhere to ethical guidelines, and informed consent will be obtained from all participants. Participants will be assured of their anonymity, confidentiality, and the right to withdraw from the study at any time without facing consequences. Necessary approvals from relevant ethical review boards or institutions will be sought.

#### IV. FINDINGS & CONCLUSION

The findings reveal that mergers, as well as acquisitions, have an important effect on job satisfaction levels among employees in the Indian IT sector. While some employees see M&A as a chance for professional advancement, others report increased job instability and discontent as a result of uncertainty throughout the integration process. Employee performance yields variable effects, with some teams and individuals experiencing temporary decreases in performance while others show greater productivity and efficiency. Organizational culture, communication effectiveness, leadership support, and employee involvement have all been identified as critical factors influencing work satisfaction and staff performance during M&A. A positive organizational culture that prioritizes employee well-being and encourages open communication leads to increased work satisfaction and better performance outcomes.

In conclusion, this study highlights the significant impact of mergers and acquisitions on job satisfaction and employee productivity in the Indian IT sector. An effective human resource management strategy is critical to maximizing positive outcomes and mitigating problems during the M&A integration phase. By prioritizing employee well-being, creating a supportive work environment, and providing growth opportunities, organizations can optimize job satisfaction and productivity, ultimately leading to successful M&As in the dynamic IT industry. The research sheds light on the intricate relationship between mergers and acquisitions and their effects on job satisfaction and employee performance in the Indian IT sector.

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